

**DIRECTORS AND OFFICERS QUESTIONNAIRE**

**CONFIRMATION FORM**

**QIWI PLC**

**WHAT IS THIS?**

- Attached is a Confirmation Form to the Directors and Officers Questionnaire for a nominee to the Board of Directors of QIWI plc (the “Company”) who served as the Director of the Company by the date of the Annual General Meeting of the Company (the “AGM”) and who is nominated for re-appointment to the office of Director of the Company to be voted at the AGM.
- This Confirmation Form serves as your confirmation of the information previously provided to the Company by completing the Directors and Officers Questionnaire (“Initial Questionnaire”) together with any updates thereto.

**WHY IS THIS NECESSARY?**

- The following information is requested from you in connection with the screening for compliance with Regulation 95 of the Articles of Association of the Company of all candidacies to be nominated by the Company’s shareholders to be eligible for appointment (re-appointment) at the AGM. The information requested in the Confirmation Form is for your protection and that of the Company. Accordingly, great care should be exercised in the completion of this Confirmation Form.

**WHY AM I SIGNING THIS CONFIRMATION?**

- Your signature at the end of this Confirmation will constitute:
  - (i) your consent to the Company’s use of the information in the Initial Questionnaire together with any updates thereto and in this Confirmation for Financial Industry Regulatory Authority, Inc. (“FINRA”) filings and correspondence, SEC reports and other filings, and NASDAQ documents and correspondence; and
  - (ii) your confirmation that your answers are true and correct, to the best of your knowledge and belief; and
  - (iii) your agreement to notify the Company promptly of any change in the information contained herein, which occurs as a result of any development, including the passage of time, prior to the convening of the AGM.

**INSTRUCTIONS**

- Please carefully read the information and declarations listed below. If you have any doubt as to the accuracy of such information or application of such declarations, please resolve those doubts in favor of disclosure by using the lines provided under the headings "Remarks".
- Please promptly complete, sign this Confirmation Form and return it to Mr. Philios Yiangou, the Deputy Chief Executive Officer of the Company:

QIWI plc  
Kennedy 12  
Kennedy Business Centre, 2<sup>nd</sup> floor  
Nicosia, 1087  
Cyprus

Tel: +357 22-65-33-90  
Fax: + 357 22-76-09-18  
Email: [corporatelawyer@qiwi.com](mailto:corporatelawyer@qiwi.com)

**Director name:** \_\_\_\_\_

**Year of birth:** \_\_\_\_\_

No. of shares in the Company: \_\_\_\_\_

No. of options on shares in the Company: \_\_\_\_\_

I hereby declare that:

- I have previously completed and returned to the Company the Initial Questionnaire together with any updates thereto and information provided to the Company therein is accurate and complete.
- I have not maintained a relationship with, been a director or executive officer of, or been employed by, the Company or its subsidiaries other than as a member of the Board of Directors of the Company during the past three years.
- I do not own shares or options on shares of the Company, other than mentioned above.
- I am not a Family Member (i.e. spouse, child, parent, sibling, whether by blood, marriage or adoption, or anyone residing in my home) of an individual who is or, at any time during the past three years was, employed by the Company or its subsidiaries as an executive officer.
- I have not (and I do not have a Family Member who has) received any payments or personal benefits from the Company or its subsidiaries (including any consulting, compensatory or advisory fee) during the past three years, other than the cash compensation I have received as a member of the Board of Directors of the Company.
- I am not (and I do not have a Family Member who is) a partner, controlling shareholder or executive officer of, any organization to which the Company or its subsidiaries made, or from which the Company or its subsidiaries received, payments for property or services in the current or any of the past three fiscal years exceeding the greater of (i) 5% of the recipient's consolidated gross revenues and (ii) \$200,000.
- I am not (and I do not have a Family Member who is) employed as an executive officer of another entity where at any time during the past three years any of the executive officers of the Company or its subsidiaries served on the compensation committee of such other entity.
- I am not (and I do not have a Family Member who is) a partner of the Company's outside auditor (EY) nor have I been (nor do I have a Family Member who has been) a partner or employee of EY who worked on the Company's audit at any time during any of the past three years.
- There has been no transaction or loan outstanding since March 25, 2020, nor is there any presently proposed transaction or loan between the Company or its subsidiaries and me or a close member of my family or any enterprise in which I or a close member of my family own (directly or indirectly) a substantial voting interest (including any interest representing 10% or more of the voting power in such entity), or any transactions that are unusual in their nature or conditions, involving goods, services, or tangible or intangible assets, to which the Company or its subsidiaries was a party.
- The brief description of my current employment and business experience previously provided to the Company under the heading "Biography" is accurate and complete.

**Remarks / Qualifications**

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By: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

## Iran Threat Reduction and Syria Human Rights Act of 2012

For the purposes of this Question:

1. The Company is required to comply with the U.S. Iran Threat Reduction and Syria Human Rights Act of 2012 (“*ITR Act*”). The ITR Act requires, among other things, that the Company disclose in its annual and quarterly reports information regarding whether any of its “affiliates” knowingly have engaged in certain activities involving Iran.
2. The Company’s ability to identify and obtain this information is essential to filing complete annual and quarterly reports and to avoid violations of the U.S. securities laws.
3. The term “affiliate” means a person that directly, or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, the Company. Determining whether a person is an affiliate requires a facts and circumstances analysis. The Company has not made a final determination as to who should be considered an affiliate.
4. The term “knowingly” means that a person has actual knowledge or should have known of the conduct, the circumstance or the result, as the case may be.
5. Please keep the Company up-to-date regarding any changes to the provided information on a continuous basis.
6. For more information concerning the ITR Act, please do not hesitate to contact the Company.

During the last fiscal year, have you or any of your affiliates knowingly engaged in any of the following?

- (a) An activity that meets the criteria for sanctions under the Iran Sanctions Act of 1996, as amended. Such activities may include the following:
  - transactions relating to Iran’s petroleum or petrochemical industries;
  - transactions facilitating Iran’s procurement or proliferation of conventional weapons or weapons of mass destruction.
- (b) An activity that meets the criteria for sanctions under the Comprehensive Iran Sanctions, Accountability, and Divestment Act of 2010, as amended, dealing with the transfer of certain goods (such as firearms) or technologies to Iran that are likely to be used by Iranian authorities to commit human rights abuses.
- (c) A transaction or dealing with any person whose assets are frozen by the U.S. Government under legal authorities dealing with terrorism or the proliferation of weapons of mass destruction. These persons appear on the List of Specially Designated Nationals and Blocked Persons maintained by the U.S. Department of the Treasury’s Office of Foreign Assets Control (“*OFAC*”), and include many large Iranian companies.
- (d) A transaction or dealing with the Government of Iran, including any entity identified by OFAC as being part of the Government of Iran, without authorization from the U.S. Government.
- (e) If you or any of your affiliates are a non-U.S. financial institution, an activity that meets the criteria for banking sanctions under the Comprehensive Iran Sanctions, Accountability, and Divestment Act of 2010, as amended. Such activities may include the following:
  - transactions involving Iran’s Islamic Revolutionary Guard Corps or any of its agents or affiliates;

- transactions involving any person whose assets are frozen by the U.S. Government under legal authorities dealing with terrorism or the proliferation of weapons of mass destruction (that is, persons named on the OFAC list).

**ANSWER:**    *YES*         *NO*

If “YES,” please briefly describe the activities and/or transactions in which you or your affiliate(s) have knowingly engaged. The purpose of this description is to help the Company determine whether the activities are reportable pursuant to the ITR Act.

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By: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

**Additional Information<sup>1</sup>**

I hereby declare that:

- I am not the beneficial owner, directly or indirectly, of more than 10% of any class of voting equity securities of the Company or its subsidiaries. In addition, I am not an executive officer, a director who is also an employee, general partner or managing member of a person that directly, or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with the Company.
- I have not accepted directly or indirectly any consulting, advisory, or other compensatory fee from the Company or its subsidiaries other than in my capacity as a member of the Board of Directors of the Company, the Audit Committee or any other board committee.
- I have not participated in the preparation of the financial statements of the Company at any time during the past three years.
- I am able to read and understand fundamental financial statements, including a company's balance sheet, income statement and cash flow statement.<sup>2</sup>

**Remarks**

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By: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

<sup>1</sup> This information shall be taken into consideration upon your election to the office of Director of QIWI plc and further nomination to the Audit Committee under the Board of Directors.

<sup>2</sup> This expertise includes the following attributes:

- An understanding of generally accepted accounting principles and financial statements;
- The ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves;
- Experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can be reasonably be expected to be raised by the Company's financial statements, or experience actively supervising one or more persons engaged in such activities;
- An understanding of internal control over financial reporting; and
- An understanding of audit committee functions.